



Focus awards Level 5 Diploma in Management and Leadership (RQF)

603/3836/2

Key Information

Level:	5
Sector:	Business Management
Qualification Type:	Occupational Qualification
Total Qualification Time:	350
Credit Value:	35
Guided Learning Hours:	192
Status:	Available to Learners
Methods of Assessment:	Portfolio of Evidence
Minimum Age:	18

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Focus Awards Level 5 Diploma in Management and Leadership (RQF)

QRN: 603/3836/2

GLH: 192

TQT: 350

Credit: 35

Qualification Purpose

The Focus Awards Level 5 Diploma in Management and Leadership (RQF) recognises skills and knowledge in management and leadership, allowing learners to apply this knowledge and skills to the national standard required by employers and proving competence in their role. This qualification offers a range of optional units covering different aspects of management and leadership, supporting the learner's development, depending on their interests and requirements. The qualification is designed for learners aged 18 and over who want to progress into employment in a management and leadership role.

Age Ranges

Entry is at the discretion of the centre; however, learners should be at least 18 years old.

Geographical Coverage

This qualification is available in England and Northern Ireland.

Learner Entry Requirements

There are no formal entry requirements for learners undertaking this qualification; however, learners may find it helpful if they have already achieved a Level 4 qualification. Learners must also have sufficient experience in management to support the learning outcomes of the qualification. Centres are responsible for ensuring that this qualification is appropriate for the age and ability of learners. They need to make sure that learners can fulfil the requirements of the assessment criteria and comply with the relevant literacy, numeracy, and health and safety aspects of this qualification.

Reasonable Adjustments and Special Considerations

Please refer to the Focus Awards 'Reasonable Adjustments and Special Considerations Policy'. A copy is available for download from the Focus Awards website at the following URL:

<https://focusawards.org.uk/wp-content/uploads/2026/04/Reasonable-Adjustments-and-Special-Considerations-Policy-D23-1.pdf>

Assessment Methods

Each learner is required to create a portfolio of evidence which demonstrates achievement of all the learning outcomes and the assessment criteria associated with each unit.

The main pieces of evidence for the portfolio could include:

- Assessor observation - completed observational checklists on related action plans
- Witness testimony
- Learner product
- Worksheets
- Assignments/projects/reports
- Record of oral and written questioning
- Learner and peer reports
- Recognition of prior learning (RPL)

Progression Routes

Learners wishing to progress from this qualification can undertake the following qualifications:

- Higher Apprenticeship in Management and Leadership
- Level 6 Diploma in Management and Leadership (RQF)
- Level 7 NVQ Diploma in Strategic Management and Leadership (RQF)

Learners can also progress into, or within, employment upon successful completion of this qualification

Supporting Material and Useful Websites

- <https://focusawards.org.uk/supportingmaterials>
- <https://ofqual.gov.uk>

Qualification Structure

To successfully achieve the Focus Awards Level 5 Diploma in Management and Leadership (RQF) learners must complete a total of 40 credits. 20 credits from the mandatory units and 20 credits from the optional units.

Mandatory Units:

Unit Title	Unit Reference	Level	Credit	Guided Learning Hours
Strategic Decision Making	M/617/3431	5	6	32
Strategic Business Management Planning	T/617/3432	5	7	40
Principles of Management Leadership	A/617/3433	5	7	24

Optional Units:

Unit Title	Unit Reference	Level	Credit	Guided Learning Hours
Principles of business finance	F/617/3434	5	5	33
Quality Management in an Organisation	J/617/3435	4	5	30
Principles of Innovation and Change Management	L/617/3436	5	5	32
Customer Relationship Management	R/617/3437	5	4	24
Business Risk Management	D/617/3439	5	5	30
Staff Recruitment and Selection	R/617/3440	5	5	29
Business Process Management	D/617/3442	5	6	35
Marketing Management	H/617/3443	5	6	35
Corporate Communications	K/617/3444	5	4	26
Strategic Project Management	T/617/3446	5	6	32
Budget Management	A/617/3447	5	5	25
Successful Business Team Development	F/617/3448	4	3	22
Business Administration Systems	J/617/3449	4	6	31
Principles of Customer Service Management	A/617/3450	4	8	80

Principles of Operational Planning	J/617/3452	4	15	67
Managing Information and Knowledge	L/617/3453	4	15	72
Human Resource Management	R/617/3454	4	5	38
Principles of Business Skills Needed for Proposals and Pitches	Y/617/3455	4	12	68
Managing personal and professional development	D/617/3456	4	6	20
Understanding organisational structure, culture, and values	H/617/3457	4	6	20
Stakeholder engagement and management	K/617/3458	4	4	13
Understand How to Manage Work Activities to Improve Business Performance	F/617/3451	4	11	43

Staff Requirements

Requirements for Tutors/Instructors

Tutors delivering the qualification will be required to hold or be working towards a teaching qualification. This may include qualifications such as the Levels 3, 4 or 5 in Education and Training, or a Certificate in Education. Focus Awards will, however, consider other teaching qualifications upon submission. Tutors must also be able to demonstrate that they are occupationally competent within the sector area.

Requirements for Assessors

Assessors will be required to hold, or be working towards, a relevant assessing qualification. This includes qualifications such as:

- Level 3 Award in Assessing Competence in the Work Environment
- Level 3 Award in Assessing Vocationally Related Achievement
- Level 3 Certificate in Assessing Vocational Achievement

Focus Awards will, however, consider other relevant assessing qualifications upon submission.

Assessors who only hold the Level 3 Award in Understanding the Principles and Processes of Assessment will be required to complete an additional programme of study to achieve the relevant competency units required for one of the qualifications listed above.

Trainee assessors who do not hold an assessment qualification will require their decisions to be countersigned by a suitably qualified assessor.

Assessors must also be able to show they are occupationally competent within the sector area

Requirements for Internal Quality Assurers (IQA)

Internal Quality Assurers should hold or be working towards the following IQA qualification. This may include qualifications such as the V1 (previously D34) or the Level 4 Award in the Internal Quality Assurance of Assessment Processes and Practice. Focus Awards will, however, consider other relevant IQA qualifications upon submission. Trainee IQAs who do not hold an IQA qualification will require their decisions to be countersigned by a suitably qualified IQA. IQAs must be able to demonstrate occupational competence.

Vocabulary of Terms

This table explains how the terms used in Focus Awards' Qualification Specification content are applied. Not all terms are necessarily used in this qualification.

Apply	Explain how existing knowledge can be used in new or different situations.
Analyse	Break the subject down into individual parts. Examine each, show how they fit together, whether they support each other and why they're important. Reference to current research or theory may add weight to your analysis.
Clarify	Clearly and concisely explain the information presented.
Classify	Organise in alignment with specified criteria.
Collate	Gather and organise information in a logical order (e.g., alphabetically, numerically, chronologically etc.).
Compare	Examine the subjects in detail to identify differences and similarities.
Critically compare	Similar to 'compare' above, but consider any positive aspects and/or limitations/restrictions arising from identified differences and similarities.
Consider	Think critically about a presented situation, problem, action or decision, and explain it. Also see 'explain' below.
Demonstrate	Describe or explain knowledge or understanding by providing examples or illustrations.
Describe	Write about the subject, presenting detailed information logically.
Develop...	Expand a plan or idea by adding more detail and/or depth of information.
Diagnose	Collate and consider appropriate evidence to identify the cause or origin of a situation or problem.
Differentiate	Identify the differences between 2 or more arguments, situations or subjects.
Discuss	Create a detailed account from a range of viewpoints, opinions or perspectives.
Distinguish	Explain the difference between 2 or more items, resources, or pieces of information.
Draw conclusions...	Derive a reason or logic based decision or judgement.

Estimate	Use existing knowledge, experience and other relevant information to arrive at an approximate or 'best guess' opinion or judgement.
Evaluate	Examine strengths and weaknesses, consider arguments for and against, and/or similarities and differences. Assess any presented evidence from different perspectives and arrive at a valid conclusion or reasoned judgement. Reference to current research or theory may support the evaluation.
Explain	Present detailed information about the subject with reasons showing how or why it's included. Include examples to support these reasons where possible.
Extrapolate	Use existing knowledge and data to predict possible outcomes or results that might be outside the expected 'norm'.
Identify	Recognise and name the main points accurately. Additional description or explanation may be needed to aid clarity and attribute credibility.
Implement	Explain how to put an idea or plan into action.
Interpret	Explain the meaning of something.
Judge	Form an opinion or make a decision.
Justify	Provide a satisfactory explanation for actions or decisions.
Perform	Carry out a task or process to meet the requirements of the question.
Plan	Create and record (list) a logical, organised sequence of information, required resources and actions/events that enable a concept or idea to be crystalised and communicated.
Provide	Identify and deliver detailed and accurate information related to the subject.
Reflect	Consider actions, experiences or learning and how these may impact practice and/or professional development.
Review and revise	Look back over the subject and make corrections or changes to improve clarity or better demonstrate understanding.
Select	Make an informed choice for a specific purpose or required outcome/result.
Show	Supply evidence to demonstrate accurate knowledge and understanding.
State	Provide the main points clearly in sentences or paragraphs.
Summarise	Convey the main ideas or facts concisely.

Assessor Feedback

Student Name:

Student Number:

Course:

Unit(s):

Criteria:

Date:

Comments:

Decision:

Further Actions:

Assessor:

Position:

IQA Report

IQA Report			
Qualification:			
Assessor:		IQA:	
Candidate Name	Unit(s) Sampled	Assessment Methods	Comments
		IQA Signature	
		Assessor Signature	